

#### [Leader Post-Treatment Survey]

Welcome to the questionnaire!

In the questionnaire you will be asked a series of questions regarding your leader's leadership style. If you are in doubt about your reply, please reply as well as you can rather than skip the question.

The survey is directed towards [leaders] (or the person with top leadership responsibility) in [area]. To get the best screen picture please maximize this window. When you have filled out the answers on one page you can move on to the next page by pressing the button 'Næste' (next) in the bottom of the page. Your answers will be saved as you progress through the questionnaire. If you are interrupted, or if any problems occur, you can always log on and proceed from where you ended.

You can continuously see how far you progress through the survey.

When you have finished the questionnaire you can print out your reply

#### [Performance expectations]

The following questions concern your leadership style. The point of the questions is to get an idea of how you exercise leadership. Do not worry about what is seen as politically correct leadership, but answer based on what you actually do.

		Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
1.	Insist on only the best performance	(1)	(2)	(3)	(4)	(5)
2.	Do not expect much from employees in terms of performance	(1)	(2)	(3) 🗖	(4)	(5)
3.	Will not settle for second best	(1)	(2)	(3)	(4)	(5)
4.	Show that I expect a lot from the employees	(1)	(2)	(3)	(4)	(5)

# LEAP LEADERSHIP AND PERFORMANCE

#### [Transformational leadership]

The next questions are about your focus on clarifying the [unit's] goals and future for the employees.

By vision we mean a concrete description of the shared goals for all employees in the unit. Some leaders prioritize to use visions, whereas others prioritize other tasks higher. We are interested in hearing to which degree you do the former.

		Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
5.	Concretize a clear vision for the [ORGANIZATION TYPES] future	(1)	(2)	(3)	(4)	(5)
6.	Communicate a vision of the [ORGANIZATION TYPES] future	(1)	(2)	(3)	(4)	(5)
7.	Have a clear sense of where I believe our [ORGANIZATION TYPE] should be in 5 years	(1)	(2)	(3) 🗖	(4)	(5)
8.	Make a continuous effort to generate enthusiasm for the [ORGANIZATION TYPES] vision	(1)	(2)	(3) 🗖	(4)	(5)
9.	Seek to make employees accept the [ORGANIZATION TYPES] common goals	(1)	(2)	(3) 🗖	(4)	(5)
10.	Strive to get the [ORGANIZATION TYPE] to work together in the direction of the vision	(1)	(2)	(3)	(4)	(5)
11.	Strive to clarify for the employees how they can contribute to achieve the [ORGANIZATION TYPES] goals	(1)	(2)	(3) 🗖	(4)	(5)

# [Transactional leadership – Contingent non-pecuniary rewards]

The next questions regard your focus on the use of recognition.

	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
12. Give individual employees positive feedback when they perform well	(1)	(2)	(3)	(4)	(5) 🗖
13. Actively show my appreciation of employees who do their jobs better than expected	(1)	(2)	(3) 🗖	(4)	(5) 🗖
14. Generally do not acknowledge individual employees even though they perform as required	(1)	(2)	(3) 🗖	(4)	(5) 🗖
<b>15.</b> Personally compliment employees when they do outstanding work	(1)	(2)	(3)	(4)	(5)

## [Transactional leadership – Contingent pecuniary rewards]

The next questions are about your focus on the use of rewards. With rewards we mean for example wage bonuses, education, fringe benefits, and promotions.

	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
<b>16.</b> Reward the employees' performance, when they live up to my requirements	(1)	(2)	(3)	(4)	(5) 🗖
<b>17.</b> Reward the employees dependent on how well they perform their jobs	(1)	(2)	(3)	(4)	(5) 🗖
<b>18.</b> Point out what employees will receive if they do what is required	(1)	(2)	(3) 🗖	(4)	(5) 🗖
<b>19.</b> Let employees' effort determine received rewards	(1)	(2)	(3)	(4)	(5)

#### [Transactional leadership - Contingent sanctions]

The next questions are about your use of consequences for individual employees if they do not live up to expectations and agreements. With consequences we mean for example informal and formal reprimands and dismissals.

	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
20. Give negative consequences to the employees if they perform worse than their colleagues	n (1) 🗖	(2)	(3) 🗖	(4)	(5) 🗖
21. Make sure that it has consequences for the employees, if they do not consistently perform as required	(1)	(2)	(3)	(4)	(5) 🗖
<b>22.</b> Take steps to deal with poor performers who do not improve	(1)	(2)	(3)	(4)	(5) 🗖
23. Give negative consequences to my employees if they do not perform as I require	(1) 🗖	(2)	(3) 🗆	(4)	(5)

# LEADERSHIP AND PERFORMANCE

## [Leadership intention]

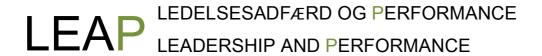
The two questions below are about your use of two strategies: 1) making it beneficial for the individual employee to contribute to the achievement of the unit's goals through the use of either rewards or sanctions, 2) sharing the unit's goals with the employees so that employees endorse them as their own goals.

	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
24. Seek to make sure that it has consequences for individual employees whether they work towards achieving the goals of the [ORGANIZATION TYPE]	(1)	(2)	(3) 🗖	(4)	(5) 🗖
25. Seek to make it a goal in itself for the employees work towards achieving the goals of the [ORGANIZATION TYP9]	(1) <b></b>	(2)	(3) 🗖	(4)	(5) 🗖

#### [Contingent tools to reward employees' good results]

How often do you use the following tolls to reward employees' good results and follow up on employees' bad results? Please disregard times you've used the tools independently of the employees' effort.

	Not at all	To lesser extent	To some extent	To a high extent	To a very high extent
<b>26.</b> General wage supplements	(1)	(2)	(3)	(4)	(5)
<b>27.</b> One-time bonuses	(1)	(2)	(3)	(4)	(5)
<b>28.</b> Promotions	(1)	(2)	(3)	(4)	(5)
<b>29.</b> Courses and education	(1)	(2)	(3)	(4)	(5)
<b>30.</b> Degree of self-determination	(1)	(2)	(3)	(4)	(5)
<b>31.</b> Assignment of attractive work tasks	(1)	(2)	(3)	(4)	(5)
<b>32.</b> Fringes (e.g. work phone, tablet, newspapers)	(1)	(2)	(3)	(4)	(5)
<b>33.</b> Informal reprimands	(1)	(2)	(3)	(4)	(5)
<b>34.</b> Formal reprimands	(1)	(2)	(3)	(4)	(5)
<b>35.</b> Dismissal	(1)	(2)	(3)	(4)	(5)

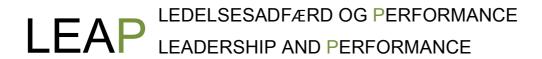


#### [Goal prioritization (only primary schools)]

Cooperation with related organizations

rank them? (The areas can overlap, but try torank them as well as you can). Student academic learning Preparing students for upper secondary education Parent satisfaction Students' social skills Employee welfare Students' personal development Student welfare [Value conflict (only day care)] 37. Assign each of the following values a number between 1 and 5, where 1 represents the value you think is most important to strive for in your work place. You have to assign each value a number between 1 and 5, and you can only use each number once: Needs of individual users Optimal resource allocation General societal responsibility Compliance with professional norms

36. If you had to prioritize the school's effort between the following 7 areas, how would you



# [The ethical identity-dilemma]

t	On a scale from 0-10, how would you assess your [trade-profession name]* identity in relation to your identity as a general leader?
(1) (2)	□ 0 My [trade-profession name] is clearly most important □ 1
` /	
` /	□ 3 □ 4
	☐ 5 My [trade-profession name] identity and my leader as a general leader are equally important
(7)	<b>□</b> 6
\ /	
` /	
` /	□ 9 □ 10 My identity as a general leader is clearly most important
(11)	To my raching as a general reader is crearry most important
[The	e logical identity-dilemma]
i	On a scale from 0-10, how would you assess your identity as a colleague in relation to your
	dentity as boss? (by colleague we mean employees in the organization – not leaders at the same management level as you)
(1)	same management level as you)  O My identity as a colleague is clearly most important
(2)	same management level as you)  □ 0 My identity as a colleague is clearly most important □ 1
(2) (3)	same management level as you)  □ 0 My identity as a colleague is clearly most important □ 1 □ 2
(2) (3) (4)	ame management level as you)  0 My identity as a colleague is clearly most important  1  2  3
(2) (3) (4) (5)	ame management level as you)  0 My identity as a colleague is clearly most important  1 2 3 4
(2) (3) (4)	ame management level as you)  0 My identity as a colleague is clearly most important  1  2  3
(2) (3) (4) (5) (6)	ame management level as you)  0 My identity as a colleague is clearly most important  1 2 3 4 5 My identity as a colleague and as a boss are equally important
(2) (3) (4) (5) (6) (7) (8) (9)	same management level as you)  0 My identity as a colleague is clearly most important 1 2 3 4 5 My identity as a colleague and as a boss are equally important 6 7 8
(2) (3) (4) (5) (6) (7) (8) (9) (10)	same management level as you)  0 My identity as a colleague is clearly most important  1 2 3 4 5 My identity as a colleague and as a boss are equally important  6 7

40. Even though we know that leadership depends on specific situations, we ask you to

## [Chain-of-command cross-pressure – focus]

	lescribe, on a scale from 0-10, how you typically react in situations where you have to andle irreconcilable interests from your employees and your superiors.
(1)	□ 0 I primarily focus on handling my employees' interests
` /	
` ′	
` /	
` /	<b>□</b> 4
(6)	□ 5 I focus equally on handling the interests of my employees and the interests of my superiors
(7)	<b>a</b> 6
( )	<b>1</b> 7
( )	
(10)	<b>9</b>
(11)	☐ 10 I primarily focus on handling the my superiors' interests
[Job	satisfaction]
<b>41.</b> <i>A</i>	All in all, on a scale from 0 to 10, how satisfied are you with your current job?
(1)	
(1)	□ 0 Very unsatisfied
` /	□ 0 Very unsatisfied □ 1
(2)	•
(2) (3)	
(2) (3) (4)	□ 1 □ 2
(2) (3) (4) (5)	□ 1 □ 2 □ 3
(2) (3) (4) (5) (6)	□ 1 □ 2 □ 3 □ 4
(2) (3) (4) (5) (6) (7)	□ 1 □ 2 □ 3 □ 4 □ 5
(2) (3) (4) (5) (6) (7) (8)	□ 1 □ 2 □ 3 □ 4 □ 5 □ 6
(2) (3) (4) (5) (6) (7) (8)	□ 1 □ 2 □ 3 □ 4 □ 5 □ 6 □ 7 □ 8

#### [Formal performance management systems]

The following questions regard the use of Formal systems to follow up on the results in your [organization]. With the word results we mean the substantial goals, that [organization] has to reach, meaning [examples].

To what degree do you agree with the following statements?

	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree
<b>42.</b> In my [organization] we have defined precise, written goals for our particular [organization's] results.	(1)	(2)	(3)	(4)	(5) 🗖
<b>43.</b> Written evaluations are conducted of my [organizations] achieved results	(1)	(2)	(3) 🗖	(4)	(5) 🗖
<b>44.</b> My superiors have defined clear goals regarding the results my [organization] has to achieve	(1)	(2)	(3) 🗖	(4)	(5) 🗖
<b>45.</b> My [organization] is instructed to from above make written evaluations of our goal achievement	(1)	(2)	(3) 🗖	(4)	(5) 🗖

#### [Performance information use]

decide on which employees to fire

**51.** As a manager I have

considerable freedom to

allocate our resources within our [organization]

**52.** My organization is free to decide how we organize

our work

Many managers [in the public sector] receive information about their organization's results.

To what extent do you use this information to								
	Not at all	To lesser degree	Sometimes	To a high extent	To a very high extent			
<b>46.</b> Make personnel decisions?	(1)	(2)	(3)	(4)	(5)			
<b>47.</b> Make decisions about ressource allocation	(1)	(2)	(3)	(4)	(5)			
<b>48.</b> Learn how to improve our work?	(1)	(2)	(3) 🗖	(4) 🗖	(5) 🗖			
[Autonomy]								
To what degree do you agree	with the fo	llowing sta	tements?					
	Strongly disagree	Disagree	Neither agree or disagree	Agree	Strongly agree			
<b>49.</b> As a manager I have considerable freedom to decide on which employees to hire	(1)	(2)	(3)	(4)	(5) 🗖			
<b>50.</b> As a manager I have considerable freedom to	(1) □	(2) 🗖	(3) □	<i>(</i> 4) □	(5) □			

**(1) □** 

(1)

**(1) □** 

**(2) □** 

**(2) □** 

(2)

(3)

(3)

(3)

(4)

(4)

(4)

(5)

(5)

(5)

# [Leadership domain identification]

The following questions are about you as a leader and how important you believe leadership is. Please declare to what degree you agree with the following statements.

	Strongl	Disagr	Somew	Neither	Somew	Agree	Strongl
	$\mathbf{y}$	ee	hat	agree	hat		y agree
	disagre		disagre	nor	agree		
	e		e	disagre			
				e			
<b>53.</b> I am a leadershiporiented person	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>54.</b> I am a good leader	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>55.</b> Leadership is important to me	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>56.</b> Leadership skills will be important for my career	(1) 🗖	(2)	(3) 🗖	(4) 🗖	(5)	(6)	(7)

# LEAP LEDELSESADFÆRD OG PERFORMANCE LEADERSHIP AND PERFORMANCE

## [Strategy focus]

The questions on the following pages are about the use of strategy in your [organization type]. By strategy we mean the way [organization type] chooses it's long-term goals, actions and allocation of resources to achieve the goals.

		Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree
57.	We seek to be first to identify new modes of delivery	(1) 🗖	(2)	(3)	(4)	(5)
58.	Searching for new opportunities is a major part of our overall strategy	(1)	(2)	(3)	(4)	(5)
59.	We often change our focus to new areas of service provision	(1) 🗖	(2)	(3)	(4)	(5)
60.	We seek to maintain stable service priorities	(1)	(2)	(3)	(4)	(5)
61.	We only focus on our core activities	(1)	(2)	(3)	(4)	(5)
62.	We change provision only when under pressure from external agencies	(1)	(2)	(3)	(4)	(5)
63.	We pay little attention to new opportunities for service delivery	(1) 🗖	(2)	(3)	(4)	(5)
64.	The service explores new opportunities only when under pressure from external agencies	(1)	(2)	(3) 🗖	(4)	(5)

# [Organizational self-esteem]

Think of the signals you receive as a consequence of your opinions and behavior. Please declare to what degree you agree with the following statements.

	Strongly	Disagree	Neither	Agree	Strongly
	disagree		agree		agree
			nor		
			disagree		
65. I count around here	(1)	(2)	(3)	(4)	(5)
<b>66.</b> I am taken seriously	(1)	(2)	(3)	(4)	(5)
<b>67.</b> I am important	(1)	(2)	(3)	(4)	(5)
<b>68.</b> I am trusted	(1)	(2)	(3)	(4)	(5)
<b>69.</b> There is faith in me	(1)	(2)	(3)	(4)	(5)
<b>70.</b> I can make a difference	(1)	(2)	(3)	(4)	(5)
71. I am valuable	(1)	(2)	(3)	(4)	(5)
<b>72.</b> I am helpful	(1)	(2)	(3)	(4)	(5)
73. I am efficient	(1)	(2)	(3)	(4)	(5)
<b>74.</b> I am cooperative	(1)	(2)	(3)	(4)	(5)

## [Work engagement]

The following questions are about your relationship with your job. Please choose the answers to each question, which best apply to you.

	Never	Almost never	Someti mes	Freque ntly	Often	Almost always	Always
<b>75.</b> At my work, I feel bursting with	(1)	(2)	(3)	(4)	(5)	(6)	(7)
energy 76. At my job, I feel strong and vigorous	(1)	(2)	(3)	(4)	(5)	(6)	(7)
77. When I get up in the morning, I feel like going to work	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>78.</b> I am enthusiastic about my job	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>79.</b> My job inspires me	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>80.</b> I am proud of the work that I do	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>81.</b> I feel happy when I am working intensely	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>82.</b> I am immersed in my work	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>83.</b> I get carried away when I'm working	(1)	(2)	(3)	(4)	(5)	(6)	(7)

# LEAP LEDELSESADFÆRD OG PERFORMANCE LEADERSHIP AND PERFORMANCE

## [Self-efficacy]

The following statements are about your thoughts and feelings in different situations. Please choose the answers to each question, which best apply to you. Read each question carefully before answering and answer as honest as possible.

	Does not fit	Fits a little bit	Fits fairly well	Fits completely
<b>84.</b> I am confident that I could deal efficiently with unexpected events	(1)	(2)	(3)	(4)
<b>85.</b> Thanks to my resourcefulness, I can handle unforeseen situations	(1)	(2)	(3) 🗖	(4)
<b>86.</b> If I am in trouble, I can usually think of a good solution	(1)	(2)	(3) 🗖	(4)
<b>87.</b> I can handle whatever comes my way	(1)	(2)	(3) 🗖	(4)

# [Subjective performance I]

The statements on this page are about how you do your job.

Please choose the answers to each question, which best apply to you

In the last three months...

	Never	Rarely	Sometim	Often	Always
			es		
<b>88.</b> I took on extra responsibilities	(1)	(2)	(3)	(4)	(5)
<b>89.</b> I started new tasks myself, when my old ones were finished	(1)	(2)	(3)	(4)	(5) 🗖
<b>90.</b> I took on challenging work tasks, when available	(1)	(2)	(3)	(4)	(5) 🗖
<b>91.</b> I came up with creative solutions to new problems	(1)	(2)	(3)	(4)	(5) 🗖
<b>92.</b> I kept looking for new challenges in my job	(1)	(2)	(3) 🗖	(4)	(5)

# [Subjective performance II]

Please declare to what degree you agree in the following statements.

	Strongl y disagre e	Disagr ee	Somew hat disagre e	Neither agree nor disagre	Somew hat agree	Agree	Strongl y agree
<b>93.</b> I achieve the objectives of the job	(1)	(2)	(3) 🗖	e (4) □	(5) 🗖	(6)	(7)
<b>94.</b> I meet the criteria for performance	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>95.</b> I fulfill all the requirements of the job	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>96.</b> I perform well in the overall job by carrying out tasks as expected	(1)	(2)	(3)	(4)	(5) 🗖	(6)	(7)
<b>97.</b> I carry out tasks as expected	(1)	(2)	(3) 🗖	(4)	(5) 🗖	(6)	(7)

# [Perceived organizational changes]

To what extent have following changes been implemented at your workplace within the past year?

	No changes	Smaller changes	Larger changes	very extensive changes
98. Changes in your own job (e.g. in terms of tasks and/or processes)	(1)	(2) 🗖	(3)	(4)
99. Changes in the organization of the workplace (e.g. reorganization, merger and/or de-merger)	(1)	(2)	(3)	(4)
100. Changes in overall strategy (e.g. goals and priorities)	s (1) <b>□</b>	(2)	(3)	(4)

# LEAP LEDELSESADFÆRD OG PERFORMANCE LEADERSHIP AND PERFORMANCE

[Perceived performance - Parents' satisfaction] (Primary schools & daycare)

In the following questions we would like you to give your assessment of, how your [school/daycare] is doing in terms of parents' satisfaction

		Somewhat	A little	About the	A little	Somewhat
		worse	worse	same	better	better
performant parent compa	How do you your ol's/daycare's] mance in terms of s' satisfaction ared to other ols/day care centers]	(1)	(2)	(3) 🗖	(4)	(5) 🗖
assess [school perform parent compation in the similar socio-	How do you your ol's/daycare's] mance in terms of s' satisfaction ared to other ols/day care centers] municipality with r [student/child] demographic round?	(1)	(2)	(3)	(4)	(5) 🗖
care's terms	How do you your [school's/day] performance in of parents' action compared to ear?	(1)	(2)	(3)	(4)	(5) 🗖

# LEADERSHIP AND PERFORMANCE

[Perceived performance - users' well-being] (Primary schools & daycare)

In the following questions we would like you to give your assessment of, how your [school/daycare] is doing in terms of the user's well-being

	Noget dårligere	Lidt dårligere	Cirka lige så godt	Lidt bedre	Noget bedre
assess your [school's/day care's] performance in terms of [students'/children's] well-being compared to other [schools/day care centers] in the municipality?	(1) 🗖	(2)	(3)	(4)	(5)
assess your [school's/day care's] performance in terms of [students'/children's] well-being compared to other [schools/day care centers] in the municipality with similar [student/child] sociodemographic background	(1) <b>-</b>	(2)	(3)	(4)	(5)
assess your [school's/day care's] performance in terms of [students'/children's] well-being compared to last year?	y (1) 🗖	(2)	(3)	(4)	(5)

# [Bullying in the work place]

The following are often seen as examples of negative behavior at the workplace.

How often have you been exposed to following actions within the past six months?

		Never	Sometimes	Monthly	Weekly	Daily
	Someone Iding information affects your	(1)	(2)	(3)	(4)	(5) 🗖
108.	Spreading of and rumours about	(1)	(2)	(3) 🗖	(4)	(5) 🗖
109.	Being ignored, ed or being "sent to cry" (being sed)	(1)	(2)	(3)	(4)	(5) 🗖
or offer about y habits a	Having insulting nsive remarks made your person (i.e. and background), titudes or your	(1)	(2)	(3) 🗖	(4)	(5) 🗖
	Being shouted at g the target of neous anger (or	(1) 🗖	(2)	(3)	(4)	(5) 🗖
112.	Repeated ers of your errors or es	(1)	(2)	(3) 🗖	(4)	(5) 🗖
	Being ignored or a hostile reaction rou approach	(1)	(2)	(3)	(4)	(5)
114.	Persistent m of your work and	(1)	(2)	(3)	(4)	(5) 🗖
115. carried	Practical jokes out by people you et on with	(1)	(2) 🗖	(3)	(4)	(5) 🗖

# [Subjective measures of bullying]

Bullying occurs when one or more individuals repeatedly and over time are exposed to negative actions or behavior, which is difficult to defend oneself against, at the workplace.

How often within the past six months, have you at your workplace:

		Never	Now and then	Monthly	Weekly	Daily
116.	Been exposed	(1)	(2)	(3)	(4)	(5)
to bully	ring					
117.	Witnessed a	(1)	(2)	(3)	(4)	(5)
person	being bullied					
118.	Bullied	(1)	(2)	(3)	(4)	(5)
	person (alone or with others)					

[Who bullied you? (if not "never" to item 23)]

119.	Who bullied you? (You're welcome to mark more than one)
(1)	Nearest leader
(2)	Top Management
(3)	Colleagues
(4)	Subordinates
(5)	Customers/clients
(6)	Pupils/students
(7)	Relatives
(8)	Others, who

120.	If you have any comments, you can write them here:
Thank v	you very much for replying to the questionnaire!
I Hallk y	ou very much for replying to the questionnaire:
Your re	ply is saved and you can close this browser window.
You can	n print your reply by pressing the printer icon below.